

20 AUGUST 2002

**WPP**

**2002 INTERIM RESULTS**

**Revenue down almost 2% to £1.96 billion**

**Constant currency revenues flat**

**Profit before tax, goodwill and impairment down almost 17% to £210.4 million**

**Diluted headline earnings per share down 12% at 13.2p**

**Interim ordinary dividend up 20% to 1.73p per share**

- Revenue down almost 2% to £1.96 billion and flat in constant currencies
- Profit before interest, tax, goodwill and impairment down almost 11% to £253.9 million and down over 9% in constant currencies
- Operating margin pre-goodwill and impairment of 13.0%
- Profit before tax, goodwill and impairment down almost 17% to £210.4 million and down over 15% in constant currencies
- Diluted headline earnings per share down 12% to 13.2p from 15.0p and down 7% in constant currencies
- Interim ordinary dividend up 20% to 1.73p per share
- Net new business billings of almost £1.2 billion (\$1.8 billion). Ranked number two advertising and marketing services group for the first five months of 2002

## Summary of Results

The Board of WPP announces its results for the six months ended 30 June 2002, which reflect the continuing difficult economic conditions, particularly in the United States.

Turnover was down 2.0% to £8.78 billion in the first six months of 2002.

Reportable revenue down 1.9% at £1.96 billion. On a constant currency basis revenue was flat compared with last year. Excluding all acquisitions, constant currency revenues were down over 8%.

Profit before interest, tax, goodwill and impairment was down 10.8% to £253.9 million from £284.7 million and down 9.4% in constant currencies.

Pre-goodwill and impairment, reported operating margins fell to 13.0% from 14.3%. On the same basis, before short-term and long-term incentives, operating margins fell to 14.4% from 16.3%. Short and long-term incentives amounted to £27 million or 9.8% of operating profits before bonus and taxes.

The Group's staff cost to revenue ratio, including severance costs, improved 0.1 margin points to 57.0% in the first half of 2002, compared with the same period last year. On a like-for-like basis the average number of people in the Group was 50,909 in the first half of the year, compared to 56,134 in 2001, a decrease of over 9%. On a like-for-like basis, the total number of people in the Group at the half-year end was 50,582, compared to 52,238 at the end of 2001, a decrease of over 3% and compared to 55,393 in June 2001, a decrease of almost 9%.

Net interest payable and similar charges (including a notional charge of £2.5 million for FRS17) increased to £43.5 million from £32.1 million, reflecting lower interest rates more than offset by the impact of share repurchases and acquisitions.

Reported profit before tax fell by almost 30% to £173.7 million from £247.8 million. In constant currency pre-tax profits fell by over 29%.

The tax rate on profit on ordinary activities, before impairment, reduced to 27% compared with 30% last year, reflecting the impact of further improvements in tax planning.

Profits attributable to ordinary share owners fell by over 31% to £114.3 million from £167.3 million.

Diluted earnings per share before goodwill and impairment, or headline earnings per share, fell 12.0% to 13.2p from 15.0p. In constant currency, earnings per share on the same basis fell 7%.

The Board declares an increase of 20% in the interim ordinary dividend to 1.73p per share. The record date for this interim dividend is 13 September 2002, payable on 18 November 2002.

Further details of WPP's financial performance are provided in Appendix I (in sterling) and Appendix II (in euros).

As indicated previously, WPP intends to expense the cost of executive options in its income statement. Under United Kingdom GAAP, there is no clear guidance on how this can be implemented. However, Note 13 in Appendix I details the impact of expensing executive options using a Black Scholes valuation model and applying United States transitional guidelines contained in FAS 123. On this basis, executive options issued would only be expensed from the beginning of this year. As few options have been granted over the first half of this year, the resulting reduction in headline earnings per share would be less than 1%. Fully expensing all executive options granted over the last three years would reduce headline earnings per share by approximately 5% to 12.6p. Appendix III shows a pro-forma unaudited income statement for the first half of 2002, on the basis of adopting United States transitional guidelines.

## Review of Operations

### Revenue by Region

The pattern of revenue growth differed regionally. The table below gives details of the proportion of revenue and revenue growth (on a constant currency basis) by region for the first six months of 2002:

<b>Region</b>	<b>Revenue as a % of total Group</b>	<b>Revenue growth% 02/01</b>
North America	44.7	- 6.3
United Kingdom	16.3	3.9
Continental Europe	22.7	7.6
Asia Pacific, Latin America, Africa & Middle East	16.3	3.3
<b>TOTAL GROUP</b>	<u>100</u>	<u>- 0.3</u>

As can be seen, North America has been most affected by the recession, with Continental Europe least affected. The United Kingdom and Asia Pacific, Latin America, Africa and the Middle East have also been less affected, although Latin America has become more so recently, given instability in Argentina.

Net new business billings of almost £1.2 billion (\$1.8 billion) were won in the first half of the year. The Group was ranked second for net new business gains in the latest available Credit Suisse First Boston survey for the first five months of 2002.

### Revenue by Communications Services Sector and Brand

The pattern of revenue growth varied by communications services sector and company brand. The table below gives details of the proportion of revenue and revenue growth by communications services sector (on a constant currency basis) for the first six months of 2002:

<b>Communications Services</b>	<b>Revenue as a % of total Group</b>	<b>Revenue growth% 02/01</b>
Advertising, Media Investment Management	45.8	0.5
Information & Consultancy	15.3	6.8
Public Relations & Public Affairs*	11.8	-11.2
Branding & Identity, Healthcare & Specialist Communications	27.1	0.1
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<b>TOTAL GROUP</b>	<b><u>100</u></b>	<b><u>- 0.3</u></b>

\* The revenue figures submitted to the O'Dwyer Report reflect some public relations income which is included here in advertising and media investment management, and branding and identity, healthcare and specialist communications. Total public relations and public affairs revenues fell over 13% to \$361.5 million.

As can be seen, public relations and public affairs have continued to be most affected by the recession. Advertising and media investment management and branding and identity, healthcare and specialist communications have been less affected and information and consultancy continues to be least affected.

### Advertising and Media Investment Management

On a constant currency basis, combined revenue at Ogilvy & Mather (including OgilvyOne), J Walter Thompson Company, Y&R Advertising, Red Cell, MindShare and mediaedge:cia fell by over 2%, with operating margins down.

These businesses generated net new business billings of £884 million (\$1.3 billion).

### Information and Consultancy

The Group's information and consultancy businesses continued their growth, despite global economic conditions, with revenues increasing by almost 7%, but operating margins were down, as the recession started to have some impact.

### Public Relations and Public Affairs

In constant currencies, the Group's public relations and public affairs revenues fell by over 11%. The continuing recession has affected this sector the most, particularly in the United States, reflecting the slowdown in technology, media and telecommunications in particular. Operating margins, however, began to improve.

### Branding and Identity, Healthcare and Specialist Communications

The Group's branding and identity, healthcare and specialist communications revenues were up slightly over last year with operating margins down over one margin point. Particularly good performances were registered by several companies in this sector in the first half, including, in promotion and direct marketing by EWA, High Co, Imaginet, Mando Marketing, Maxx Marketing, The Grass Roots Group and VML; in branding and identity by CB'a and MJM Creative; in healthcare by CommonHealth; and in specialist marketing services by Forward, The Bravo Group and The Geppetto Group.

### Cashflow and Balance Sheet

A summary of the Group's cashflow statement and balance sheet and notes as at 30 June 2002 are provided in Appendices I and II.

In the first half of 2002, operating profit was £201 million, depreciation, amortisation and impairment £96 million, interest paid £43 million and tax paid £44 million. This resulted in net cash generation of £210 million for the first six months of 2002, (excluding a comparative improvement in working capital) compared to £255 million in the comparable period last year. The Group invested £34 million in capital expenditure, £201 million (of which £110 million was for initial acquisition payments and £45 million was for earnout payments and the balance related to prior year loan note redemptions) in net cash acquisition payments and investments and £68 million in share repurchases and dividends, a total outflow of £303 million.

For the twelve months ended 30 June 2002 the net cash generation was £462 million which was invested in capital expenditure of £90 million, cash acquisition payments and investments of £623 million and share repurchases and dividends of £145 million, a total expenditure of £858 million. Net debt averaged £1,173 million for the twelve months ended 30 June 2002, versus £589 million for the comparable period ended 30 June 2001. Primarily due to acquisition payments last year, on 30 June 2002 net bank borrowings were £1,160 million, against £620 million on 30 June 2001.

The Board continues to examine ways of deploying the Group's substantial cashflow of approximately £400 million to £500 million per annum to enhance share owner value given that interest cover remains strong at over five times. As necessary capital expenditure normally approximates to 1-1.2x the depreciation charge, the Company has continued to concentrate on examining possible acquisitions or returning excess capital to share owners in the form of dividends or share buy-backs.

In the first half of 2002, acquisitions have been completed in advertising and media investment management in the United Kingdom, China and Finland; in information and consultancy in the United States, Ireland and Thailand; in public relations and public affairs in Australia, Japan and Taiwan; in sports marketing in Germany.

In addition to increasing the interim dividend by 20% to 1.73p per share, at a total cost of £20.0 million compared to £16.4 million last year, the Company has continued its rolling share buy-back programme in the first half of the year by repurchasing 10.75 million shares at an average price of £6.32 per share and total cost of £68 million. The Company's objective remains to buy-back approximately £150 million - £200 million of shares each year, currently equivalent to 3-3.5% of the ordinary share capital.

#### Client Developments in the First Half of 2002

Including associates, the Group currently employs over 64,000 full-time people in over 1,400 offices in 103 countries. It services over 300 of the Fortune Global 500 companies, over one-half of the Nasdaq 100, over 30 of the Fortune e-50, and approximately 333 national or multi-national clients in three or more disciplines. This reflects the increasing opportunities for co-ordination between activities both nationally and internationally. The Group also works with well over 100 clients in 6 or more countries.

The Group estimates that more than 20% of new assignments in the first half of the year were generated through the joint development of opportunities by two or more Group companies.

#### Current Progress and Future Prospects

The Group's financial performance in the first half of the year mirrored the difficult economic conditions. Like-for-like revenue decline in the first half of 2002, of over 8% (July like-for-like revenues were down over 4%), exceeded the budgeted decline of almost 5%. However, a pre-goodwill and impairment operating margin of 13% was achieved, better than a budgeted 12.5%, due principally to the reduction in and the variability of staff costs.

Functionally, information and consultancy and advertising and media investment management continued to be less affected, although information and consultancy has been affected more recently. Public relations and public affairs, branding and identity, healthcare and specialist communications have been most affected, although some branding and identity, direct and healthcare operations have held up better and public relations and public affairs have started to improve their operating margins.

The recession, which seemed to start in the United States in the fourth quarter of 2000, has now been in existence for almost two years. It was materially heightened by the tragic events of 11 September 2001, almost a year ago. Given the impact of the terrorist attack in New York on the second half of last year, most people felt that the second half of this year would witness an improvement in general market conditions, particularly given easier comparative figures. Recent stockmarket declines in the past few months have heightened concerns about corporate profitability and consumer confidence and have raised the possibility of an economic "double-dip". It has become apparent that any significant improvement could be delayed still further and that even improvements in comparative performance could be relatively mild. It seems unlikely that significantly improved performance will occur in 2002 and that any recovery will have to await 2003 or, perhaps, even more likely 2004, when the US Presidential Election and the Athens Olympics will begin to have a positive effect, at least on media markets. Given these conditions, even achieving last year's operating margins of 14% in 2002 will be difficult.

Plans, budgets and forecasts of revenues will continue to be made on a conservative basis and considerable attention is still being focused on achieving margin and staff cost to revenue or gross margin targets. Margins continue to be strong in important parts of the business. For example, the combined operating margins of our advertising and media investment management sector, are still almost 16%. Geographically, North American operating margins are also 16%. In addition to influencing absolute levels of cost, the initiatives taken by the parent company in the areas of human resources, property, procurement, information technology and practice development continue to improve the flexibility of the Group's cost base. This has become increasingly important as economic activity stalls.

The Group continues to improve co-operation and co-ordination between companies in order to add value to our clients' businesses and our people's careers, an objective which has been specifically built into short-term incentive plans. Particular emphasis and success has been achieved in the areas of media investment management, healthcare, privatisation, new technologies, new markets, retailing, internal communications, hi-tech, financial services and media and entertainment.

The Group continues to concentrate on its strategic objectives of improving operating profits by 10-15% per annum; improving operating margins by half to one margin point per annum or more depending on revenue growth; improving staff cost to revenue or gross margin ratios by 0.6 margin points per annum or more depending on revenue growth; converting 25-33% of incremental revenue to profit and growing revenue faster than industry averages and encouraging co-operation among Group companies.

In addition to introducing greater flexibility into its cost structure, the Group is competitively well positioned to weather current economic uncertainty because of its strong and stable financial position, its geographic spread, its consistent new business record and its competitive strength in information and consultancy, public relations and public affairs, branding and identity, healthcare and specialist communications - particularly as clients decide to spend an increasing proportion of their marketing budgets on "below-the-line" activities.

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This announcement has been filed at the Company Announcements Office of the London Stock Exchange and is being distributed to all owners of Ordinary shares and American Depositary Receipts. Copies are available to the public at the Company's registered office.

The following cautionary statement is included for safe harbour purposes in connection with the Private Securities Litigation Reform Act of 1995 introduced in the United States of America. This announcement may contain forward-looking statements within the meaning of the US federal securities laws. These statements are subject to risks and uncertainties that could cause actual results to differ materially including adjustments arising from the annual audit by management and the Company's independent auditors. For further information on factors which could impact the Company and the statements contained herein, please refer to public filings by the Company with the Securities and Exchange Commission. The statements in this announcement should be considered in light of these risks and uncertainties.



**Appendix I**  
**Unaudited consolidated interim results for the six months ended 30 June, 2002**

	Notes	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>2</sup>	+ / (-)  %	Constant Currency + / (-)  %	Year Ended 31 December 2001  £m
		£m	£m	%	(note 3)	£m
<b>Turnover (gross billings)</b>		8,779.9	8,961.0	(2.0)%	(0.4)%	20,886.9
<b>Revenue</b>	4	1,959.8	1,997.0	(1.9)%	(0.3)%	4,021.7
<b>Gross profit</b>		1,849.1	1,889.5	(2.1)%	(0.6)%	3,789.7
<b>Operating costs:</b>						
Operating costs excluding goodwill		(1,611.0)	(1,625.8)	0.9%	0.7%	(3,269.4)
Goodwill amortisation and impairment	8	(36.7)	(4.8)	(664.6)%	(719.2)%	(14.8)
<b>Total operating costs</b>		(1,647.7)	(1,630.6)	(1.0)%	(2.7)%	(3,284.2)
<b>Operating profit</b>		201.4	258.9	(22.2)%	(21.5)%	505.5
Income from associates		15.8	21.0	(24.8)%	(22.3)%	40.8
<b>Profit on ordinary activities before interest, taxation, investment gains and write-downs</b>		217.2	279.9	(22.4)%	(21.5)%	546.3
Net gain on disposal of investments		-	-	-	-	6.8
Amounts written off fixed asset investments		-	-	-	-	(70.8)
Net interest payable and similar charges		(43.5)	(32.1)	(35.5)%	(38.8)%	(71.3)
<b>Profit on ordinary activities before taxation</b>		173.7	247.8	(29.9)%	(29.3)%	411.0
Tax on profit on ordinary activities	5	(53.4)	(74.3)	28.1%	36.4%	(126.1)
<b>Profit on ordinary activities after taxation</b>		120.3	173.5	(30.7)%	(26.3)%	284.9
Minority interests		(6.0)	(6.2)	3.2%	3.2%	(13.7)
<b>Profit attributable to ordinary share owners</b>		114.3	167.3	(31.7)%	(27.1)%	271.2
Ordinary dividends	6	(20.0)	(16.4)	22.0%	22.0%	(51.6)
<b>Retained profit for the period</b>		94.3	150.9	(37.5)%	(32.7)%	219.6
<b>PBIT<sup>1</sup></b>	4	253.9	284.7	(10.8)%	(9.4)%	561.1
<b>PBIT<sup>1</sup> margin</b>		13.0%	14.3%			14.0%
<b>PBT<sup>1</sup></b>		210.4	252.6	(16.7)%	(15.5)%	489.8
<b>Headline earnings per share<sup>3</sup></b>						
Basic earnings per ordinary share	7	13.6p	15.7p	(13.4)%	(8.5)%	31.8p
Diluted earnings per ordinary share	7	13.2p	15.0p	(12.0)%	(7.0)%	30.6p
<b>Standard earnings per share</b>						
Basic earnings per ordinary share	7	10.3p	15.3p	(32.7)%	(28.3)%	24.6p
Diluted earnings per ordinary share	7	10.0p	14.6p	(31.5)%	(26.9)%	23.7p
<b>Headline earnings per ADR<sup>3,4</sup></b>						
Basic earnings per ADR		\$0.98	\$1.13	(13.3)%	(8.5)%	\$2.29
Diluted earnings per ADR		\$0.95	\$1.08	(12.0)%	(7.0)%	\$2.20
<b>Standard earnings per ADR<sup>4</sup></b>						
Basic earnings per ADR		\$0.74	\$1.10	(32.7)%	(28.3)%	\$1.77
Diluted earnings per ADR		\$0.72	\$1.05	(31.4)%	(26.9)%	\$1.71

<sup>1</sup> PBIT: profit on ordinary activities before interest and taxation, excluding goodwill amortisation and impairment, investment gains and write downs.

PBT: profit on ordinary activities before taxation, excluding goodwill amortisation and, impairment, investment gains and write downs.

<sup>2</sup> The profit and loss account for the six months ended 30 June 2001 has been restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements.

<sup>3</sup> Headline earnings per ordinary share and ADR exclude goodwill amortisation and impairment, investment gains and write downs.

<sup>4</sup> These figures have been translated for convenience purposes only, using the profit and loss exchange rates shown in Note 3.

**WPP GROUP PLC**

**Unaudited summary interim consolidated cash flow statement for the six months ended 30 June, 2002**

	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>1</sup>	Year ended 31 December 2001
	£m	£m	£m
<b>Reconciliation of operating profit to net cash inflow/(outflow) from operating activities:</b>			
Operating profit	201.4	258.9	505.5
Depreciation, amortisation and impairment charges	96.2	58.7	124.7
Movements in working capital	(199.7)	(295.8)	(166.4)
Movements in provisions, other debtors and creditors	(52.8)	(199.8)	(289.9)
<b>Net cash inflow/(outflow) from operating activities</b>	<b>45.1</b>	<b>(178.0)</b>	<b>173.9</b>
<b>Dividends received from associates</b>	<b>4.4</b>	<b>5.0</b>	<b>14.7</b>
<b>Returns on investments and servicing of finance</b>	<b>(48.5)</b>	<b>(30.5)</b>	<b>(56.4)</b>
<b>United Kingdom and overseas tax paid</b>	<b>(43.6)</b>	<b>(34.9)</b>	<b>(77.5)</b>
Purchase of tangible fixed assets	(34.0)	(62.1)	(118.1)
Purchase of own shares by ESOP Trust	(67.9)	(69.7)	(103.3)
Other movements	1.8	1.6	4.2
<b>Capital expenditure and financial investment</b>	<b>(100.1)</b>	<b>(130.2)</b>	<b>(217.2)</b>
Cash consideration for acquisitions	(202.1)	(282.2)	(692.8)
Cash/(overdrafts) acquired	58.0	18.4	(21.1)
Purchases of other investments	(2.0)	(5.2)	(43.2)
Proceeds from disposal of other investments	3.3	-	26.8
<b>Total acquisitions</b>	<b>(142.8)</b>	<b>(269.0)</b>	<b>(730.3)</b>
<b>Equity dividends paid</b>	<b>-</b>	<b>-</b>	<b>(44.4)</b>
<b>Net cash outflow before management of liquid resources and financing</b>	<b>(285.5)</b>	<b>(637.6)</b>	<b>(937.2)</b>
<b>Management of liquid resources</b>	<b>43.7</b>	<b>(202.5)</b>	<b>(76.8)</b>
<b>Financing</b>			
Repayment of drawings on bank loans	(116.2)	(262.1)	(175.3)
Eurobond issue proceeds	-	614.1	614.1
Convertible bond issue proceeds	450.0	-	-
Financing costs	(9.0)	-	(8.8)
Proceeds from issue of shares	20.5	46.0	69.0
<b>Net cash inflow from financing</b>	<b>345.3</b>	<b>398.0</b>	<b>499.0</b>
<b>Increase/(decrease) in cash and overdrafts for the period</b>	<b>103.5</b>	<b>(442.1)</b>	<b>(515.0)</b>
Translation difference	6.1	8.8	10.7
<b>Balance of cash and overdrafts at beginning of period</b>	<b>265.7</b>	<b>770.0</b>	<b>770.0</b>
<b>Balance of cash and overdrafts at end of period</b>	<b>375.3</b>	<b>336.7</b>	<b>265.7</b>
<b>Reconciliation of net cash flow to movement in net debt:</b>			
Increase/(decrease) in cash and overdrafts for the period	103.5	(442.1)	(515.0)
Cash (inflow)/outflow from increase in liquid resources	(43.7)	202.5	76.8
Cash inflow from debt financing	(324.9)	(351.9)	(430.0)
Other movements	(3.9)	(0.2)	(1.1)
Translation difference	(6.1)	(3.8)	8.8
<b>Movement of net debt in the period</b>	<b>(275.1)</b>	<b>(595.5)</b>	<b>(860.5)</b>
<b>Net debt at beginning of period</b>	<b>(885.1)</b>	<b>(24.6)</b>	<b>(24.6)</b>
<b>Net debt at end of period (Note 11)</b>	<b>(1,160.2)</b>	<b>(620.1)</b>	<b>(885.1)</b>

<sup>1</sup> Restated as a result of the implementation of FRS 17 (Retirement Benefits) in the Group's 2001 financial statements

**WPP GROUP PLC**  
**Unaudited consolidated balance sheet as at 30 June, 2002**

	Notes	30 June 2002 £m	30 June 2001 Restated <sup>1</sup> £m	31 December 2001 £m
<b>Fixed assets</b>				
Intangible assets:				
Corporate brands		950.0	950.0	950.0
Goodwill	8	4,452.2	3,665.3	4,439.9
		5,402.2	4,615.3	5,389.9
Tangible assets				
Investments	8	396.9	421.6	432.8
		635.8	638.9	553.5
		6,434.9	5,675.8	6,376.2
<b>Current assets</b>				
Stocks and work in progress				
		328.5	332.5	236.9
Debtors				
		2,420.2	2,298.5	2,391.8
Debtors within working capital facility:				
Gross debts		409.5	422.4	331.0
Non-returnable proceeds		(229.1)	(245.0)	(82.5)
		180.4	177.4	248.5
Current asset investments				
		33.1	202.5	76.8
Cash at bank and in hand				
		690.6	581.1	585.6
		3,652.8	3,592.0	3,539.6
<b>Creditors:</b> amounts falling due within one year	9	(4,038.8)	(4,006.8)	(4,322.0)
<b>Net current liabilities</b>		(386.0)	(414.8)	(782.4)
<b>Total assets less current liabilities</b>		6,048.9	5,261.0	5,593.8
<b>Creditors:</b> amounts falling due after more than one year (including convertible loan notes)				
	10	(2,016.6)	(1,555.2)	(1,711.5)
<b>Provisions for liabilities and charges</b>		(106.5)	(94.4)	(106.1)
<b>Net assets excluding pension provision</b>		3,925.8	3,611.4	3,776.2
Pension provision				
	2	(135.3)	(87.7)	(135.3)
<b>Net assets including pension provision</b>		3,790.5	3,523.7	3,640.9
<b>Capital and reserves</b>				
Called up share capital				
		115.6	113.8	115.0
Reserves				
		3,629.6	3,382.0	3,484.8
<b>Equity share owners' funds</b>		3,745.2	3,495.8	3,599.8
Minority interests				
		45.3	27.9	41.1
<b>Total capital employed</b>		3,790.5	3,523.7	3,640.9

<sup>1</sup> The balance sheet at 30 June 2001 has been restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements.

**WPP GROUP PLC**

**Unaudited statement of consolidated total recognised gains and losses for the period ended 30 June, 2002**

	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>1</sup>	Year ended 31 December 2001
	£m	£m	£m
Profit for the period	114.3	167.3	271.2
Exchange adjustments on foreign currency net investments	29.8	(62.9)	(80.6)
Actuarial loss on defined benefit pension schemes in accordance with FRS 17 (Retirement benefits)	-	-	(43.0)
<b>Total recognised gains and losses relating to the period</b>	<b>144.1</b>	<b>104.4</b>	<b>147.6</b>
Prior year adjustment on implementation of FRS 17 (Retirement Benefits)	-	(2.6)	(2.6)
<b>Total gains and losses recognised during the period</b>	<b>144.1</b>	<b>101.8</b>	<b>145.0</b>

**Unaudited reconciliation of movements in consolidated share owners' funds for the period ended 30 June, 2002**

	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>1</sup>	Year ended 31 December 2001
	£m	£m	£m
Profit for the period	114.3	167.3	271.2
Ordinary dividends payable	(20.0)	(16.4)	(51.6)
	94.3	150.9	219.6
Exchange adjustments on foreign currency net investments	29.8	(62.9)	(80.6)
Ordinary shares issued in respect of acquisitions	0.5	-	64.7
Share issue costs charged to merger reserve	-	-	(1.0)
Other share issues	20.8	37.9	68.2
Actuarial loss on defined benefit schemes	-	-	(43.0)
Write back of goodwill on disposal of interest in associate undertaking	-	-	2.0
<b>Net additions to share owners' funds</b>	<b>145.4</b>	<b>125.9</b>	<b>229.9</b>
<b>Opening share owners' funds</b>	<b>3,599.8</b>	<b>3,369.9</b>	<b>3,369.9</b>
<b>Closing share owners' funds</b>	<b>3,745.2</b>	<b>3,495.8</b>	<b>3,599.8</b>

<sup>1</sup> Both the statement of consolidated recognised gains and losses and reconciliation of movements in consolidated share owners' funds, for the six months ended 30 June 2001, have been restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements.

# WPP GROUP PLC

## Notes to the unaudited consolidated interim financial statements (Notes 1-12)

### 1. Basis of accounting

The unaudited consolidated interim financial statements are prepared under the historical cost convention.

### 2. Accounting policies

The unaudited consolidated interim financial statements comply with relevant accounting standards and have been prepared using accounting policies set out on pages 58 and 59 of the Group's 2001 Annual Report and Accounts.

The policies set out in the 2001 Annual Report and Accounts are in accordance with accounting principles generally accepted in the United Kingdom (UK GAAP).

#### FRS 17 "Retirement benefits"

As disclosed in the 2001 Annual Report and Accounts, the Group accounts for pension costs and retirement benefits in accordance with FRS 17. This requires an annual actuarial assessment of the defined benefit pension schemes, which is carried out by the Group's independent actuarial advisers. In the six months ended 30 June 2002 the Group has charged the profit and loss account with £7.1 million of service cost and £2.5 million of notional interest in respect of defined benefit schemes on the basis of the 2001 actuarial assessment. This will be updated during the second half of the year, and any actuarial gains and losses arising on pension assets and liabilities in the balance sheet will be shown in the statement of total recognised gains and losses for 2002.

#### Statutory information and audit review

The results for the six months to 30 June 2002 and 2001 do not constitute statutory accounts. The statutory accounts for the year ended 31 December 2001 received an unqualified auditors' report and have been filed with the Registrar of Companies. The interim financial statements are unaudited but have been reviewed by the auditors and their report to the directors is set out below.

### 3. Currency conversion

The 2002 unaudited consolidated interim profit and loss account is prepared using, among other currencies, an average exchange rate of US\$1.4441 to the pound (period ended 30 June, 2001: US\$1.4397; year ended 31 December, 2001 US\$1.4401). The unaudited consolidated interim balance sheet as at 30 June, 2002 has been prepared using the exchange rate on that day of US\$1.5279 to the pound (period ended 30 June, 2001: US\$1.4116; year ended 31 December, 2001: US\$1.4542).

The unaudited consolidated interim profit and loss account and balance sheet are presented in Euros in Appendix II for illustrative purposes. The unaudited consolidated interim profit and loss account has been prepared using an average exchange rate of Euro1.6096 to the pound (period ended 30 June, 2001: Euro1.6042; year ended 31 December 2001: Euro1.6086). The unaudited consolidated interim balance sheet at 30 June, 2002 has been prepared using the exchange rate on that day of Euro1.5435 to the pound (period ended 30 June, 2001: Euro1.6659; year ended 31 December, 2001: Euro1.6322).

The constant currency percentage changes shown on the face of the profit and loss account have been calculated by applying 2002 exchange rates to the results for 2001 and 2002 for both the Sterling and Euro financial statements.

## WPP GROUP PLC

### 4. Segmental Analysis

Reported contributions by geographical area were as follows:

	30 June 2002	30 June 2001 Restated <sup>2</sup>	31 December 2001
	£m	£m	£m
<b>Revenue</b>			
United Kingdom	312.2	300.4	627.3
United States	855.1	917.2	1,763.1
Continental Europe	444.2	412.3	870.9
Canada, Asia Pacific, Latin America, Africa & Middle East	348.3	367.1	760.4
	1,959.8	1,997.0	4,021.7
<b>PBIT<sup>1</sup></b>			
United Kingdom	39.1	39.4	73.9
United States	140.4	154.2	257.6
Continental Europe	41.9	47.7	119.7
Canada, Asia Pacific, Latin America, Africa & Middle East	32.5	43.4	109.9
	253.9	284.7	561.1

Reported contributions by operating sector were as follows:

	30 June 2002	30 June 2001 Restated <sup>2</sup>	31 December 2001
	£m	£m	£m
<b>Revenue</b>			
Advertising and media investment management	896.0	914.0	1,841.5
Information and consultancy	298.4	281.9	590.3
Public relations and public affairs	232.9	264.5	502.1
Branding and identity, healthcare and specialist communications	532.5	536.6	1,087.8
	1,959.8	1,997.0	4,021.7
<b>PBIT<sup>1</sup></b>			
Advertising and media investment management	140.3	158.1	319.4
Information and consultancy	22.8	27.2	57.6
Public relations and public affairs	27.8	28.9	48.3
Branding and identity, healthcare and specialist communications	63.0	70.5	135.8
	253.9	284.7	561.1

<sup>1</sup> PBIT: Profit on ordinary activities before interest, taxation, goodwill amortisation and impairment, investment gains and write downs.

<sup>2</sup> PBIT has been restated following the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements. The impact of this restatement on PBIT is to increase PBIT in the period ended 30 June 2001 from £282.6 million to £284.7 million.

## 5. Taxation

The Group tax rate on profit on ordinary activities before taxation, impairment and investment gains is 27% (30 June, 2001: 30%; year ended 31 December, 2001: 28%). The tax charge comprises:

	Six months ended 30 June 2002 £m	Six months ended 30 June 2001 £m	Year ended 31 December 2001 £m
Total current tax	47.6	65.9	122.1
Total deferred tax	-	-	(5.5)
Share of associates tax	5.8	8.4	16.4
	<hr/>	<hr/>	<hr/>
	53.4	74.3	133.0
Tax on investment gains	-	-	(6.9)
Total tax on profits	<hr/>	<hr/>	<hr/>
	53.4	74.3	126.1

## 6. Ordinary Dividends

The Board has recommended an interim dividend of 1.73p (2000: 1.44p) per ordinary share. This is expected to be paid on 18 November 2002 to share owners on the register at 13 September 2002.

	2002	2001
<b>Ordinary dividend per share -</b>		
interim	1.73p	1.44p
final	-	3.06p
<b>Ordinary dividend per ADR-</b>		
interim	12.5c	10.4c
final	-	22.0c

## 7. Earnings per Share

Basic and diluted earnings per share have been calculated in accordance with FRS14 "Earnings per Share".

- (a) Headline basic earnings per share have been calculated using earnings of £114.3 million (period ended 30 June 2001: £167.3 million; year ended 31 December 2001: £271.2 million), and adjusted for goodwill amortisation and impairment, investment gains and write downs of £36.7 million (period ended 30 June 2001: £4.8 million; year ended 31 December 2001: £78.8 million). The weighted average number of shares in issue for the six months to 30 June 2002 was 1,112,746,764 shares (period ended 30 June 2001; 1,095,532,290 shares; year ended 31 December 2001: 1,101,937,750 shares).

- (b) Headline diluted earnings per share have been calculated using earnings of £114.3 million (period ended 30 June 2001: £167.3 million; year ended 31 December 2001: £271.2 million) and adjusted for goodwill amortisation and impairment, investment gains and write downs of £36.7 million (period ended 30 June 2001: £4.8 million; year ended 31 December 2001: £78.8 million). The weighted average number of shares used was 1,141,408,177 shares (period ended 30 June 2001: 1,157,794,496 shares, year ended 31 December 2001: 1,157,080,255 shares). This takes into account the exercise of employee share options where these are expected to dilute earnings and convertible debt. For the six months ended 30 June 2002 both the \$287.5 million convertible loan note and the £450 million convertible bond were accretive to earnings and therefore excluded from the calculation. For the six months ended 30 June 2001 and the year ended 31 December 2001 the \$287.5 million convertible bond was dilutive and earnings were consequently adjusted by £1.8 million and £3.6 million respectively for the purposes of this calculation.
- (c) Standard basic earnings per share have been calculated using earnings of £114.3 million (period ended 30 June 2001: £167.3 million; year ended 31 December 2001: £271.2 million) and weighted average shares in issue during the period of 1,112,746,764 shares (period ended 30 June 2001: 1,095,532,290 shares; year ended 31 December 2001: 1,101,937,750 shares).
- (d) Standard diluted earnings per share have been calculated using earnings of £114.3 million (period ended 30 June 2001: £167.3 million; year ended 31 December 2001: £271.2 million). The weighted average number of shares used was 1,141,408,177 shares (period ended 30 June 2001: 1,157,794,496 shares; year ended 31 December 2001: 1,157,080,255 shares). This takes into account the exercise of employee share options where these are expected to dilute earnings and convertible debt. For the six months ended 30 June 2002 both the \$287.5 million convertible loan note and the £450 million convertible bond were accretive to earnings and therefore excluded from the calculation. For the six months ended 30 June 2001 and the year ended 31 December 2001 the \$287.5 million convertible bond was dilutive and earnings were consequently adjusted by £1.8 million and £3.6 million respectively for the purposes of this calculation.
- (e) At 30 June 2002 there were 1,156,151,790 ordinary shares in issue.



## 8. Goodwill and acquisitions

During the period, the Group charged £12.7 million (30 June 2001: £4.8 million and 31 December 2001: £14.8 million) of goodwill amortisation and £24.0 million (30 June 2001: £Nil and 31 December 2001: £Nil) of impairment to the profit and loss account, a total of £36.7 million.

The impairment charge relates to a number of first generation businesses in the branding and identity, healthcare and specialist communications sector, which in the current economic climate are under performing. The Directors will reassess the need for any further impairment write downs at the year end.

The directors continue to assess the useful life of goodwill arising on acquisitions. Gross goodwill of £415.3 million is subject to amortisation over periods of up to 20 years.

Goodwill on subsidiary undertakings increased by £12.3 million in the period. This includes both goodwill arising on acquisitions completed in the period ended 30 June 2002 and also reforecasts to goodwill relating to acquisitions completed in prior periods. Acquisitions of associate undertakings gave rise to a further £2.5 million of goodwill, which is included in investments.

These acquisitions do not have a significant impact on the Group's results for the six months to 30 June 2002.

Cash paid in respect of acquisitions was £202.1 million (period ended 30 June, 2001: £282.2 million and year ended 31 December 2001: £692.8 million). This includes initial cash consideration and payment of consideration resulting from acquisitions in prior years.

Future anticipated payments to vendors in respect of earnouts, totalled £227.9 million (30 June, 2001: £254.3 million; 31 December 2001: £288.2 million), based on the directors' best estimates of future obligations, which are dependent on the future performance of the interests acquired and assume the operating companies improve profits in line with directors' estimates.

## 9. Creditors: amounts falling due within one year

The following are included in creditors falling due within one year:

	<b>30 June 2002 £m</b>	<b>30 June 2001 £m</b>	<b>31 December 2001 £m</b>
Bank loans and overdrafts	350.2	316.4	319.9
Trade creditors	2,353.9	2,361.3	2,506.2
Corporate income tax payable	47.7	74.1	51.3
Deferred income	301.8	266.2	322.2
Earnouts (note 8)	59.0	70.6	103.1
Other creditors and accruals	926.2	918.2	1,019.3
	<u>4,038.8</u>	<u>4,006.8</u>	<u>4,322.0</u>

Overdraft balances included within bank loans and overdrafts amount to £315.3 million (30 June, 2001: £244.4 million; 31 December, 2001: £319.9 million).

## 10. Creditors: amounts falling due after more than one year

The following are included in creditors falling due after more than one year:

	<b>30 June 2002 £m</b>	<b>30 June 2001 £m</b>	<b>31 December 2001 £m</b>
Corporate bonds, convertible loan notes and bank loans	1,533.7	1,087.3	1,227.6
Corporate income taxes payable	227.4	217.8	222.2
Earnouts (note 8)	168.9	183.7	185.1
Other creditors and accruals	86.6	66.4	76.6
	<u>2,016.6</u>	<u>1,555.2</u>	<u>1,711.5</u>

The following table sets out the directors' best estimates of future earnout related obligations:

<b>Within 1 year</b>	<b>1 – 2 years</b>	<b>3 – 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
£59.0m	£57.5m	£98.6m	£12.8m	£227.9m

The corporate bonds, convertible loan notes, bank loans and overdrafts included within short and long term creditors fall due for repayment as follows:

	<b>30 June 2002 £m</b>	<b>30 June 2001 £m</b>	<b>31 December 2001 £m</b>
Within one year	350.2	316.4	319.9
Between 1 and 2 years	227.6	74.9	221.7
Between 3 and 5 years	824.5	553.8	546.0
Over 5 years	481.6	458.6	459.9
	<u>1,883.9</u>	<u>1,403.7</u>	<u>1,547.5</u>

## 11. Net debt

	30 June 2002 £m	30 June 2001 £m	31 December 2001 £m
Cash at bank and in hand	690.6	581.1	585.6
Current asset investments	33.1	202.5	76.8
Bank loans and overdrafts due w ithin one year (note 9)	(350.2)	(316.4)	(319.9)
Corporate bond and loans due after one year (note 10)	(1,533.7)	(1,087.3)	(1,227.6)
Net debt	<u>(1,160.2)</u>	<u>(620.1)</u>	<u>(885.1)</u>

During the period, the Group completed the issue of £450 million of 2% convertible bonds due April 2007. Net proceeds of the offering were used to reduce drawings on credit facilities.

## 12. Contingent liabilities in respect of option agreements

WPP has entered into agreements with certain shareholders of partially owned subsidiaries and associate companies to acquire additional equity interests. These agreements typically contain options requiring WPP to purchase their shares at specified times up to 2009 on the basis of average earnings both before and after the exercise of the option.

All arrangements contain clauses that cap the maximum amount payable by WPP. The table below shows the illustrative amounts that would be payable by WPP in respect of these options, on the basis of the relevant companies' current financial performance, if all the options had been exercised at 30 June 2002.

	Currently Exercisable £m	Not Currently Exercisable £m	TOTAL £m
Subsidiaries	7.5	24.6	32.1
Associates	18.4	9.3	27.7
Total	<u>25.9</u>	<u>33.9</u>	<u>59.8</u>

## 13. Share options - illustrative charge

Appendix III illustrates the impact on WPP were it to adopt an approach to expensing the weighted average fair value of options consistent with current United States transitional guidelines contained within FAS 123, adopting a Black Scholes valuation model. This would give rise to a charge to operating profit of £1.3million (£0.9 million after taxation) for the period ended 30 June 2002 in respect of executive share options granted in 2002.

On a proforma basis, had WPP adopted a policy of charging the weighted average fair value of options to the profit and loss account over the vesting period of each options grant, adopting a Black Scholes basis of valuation, then the resulting charge to operating profit would be £10.0 million (£7.0 million after taxation or 5% of headline earnings) for the six months ended 30 June 2002, £6.3 million (£4.4 million after taxation or 5% of headline earnings) for the six months ended 30 June 2001, and £14.2 million (£9.9 million after taxation or 5% of headline earnings) for the year ended 31 December 2001.

The following assumptions have been made in determining the fair value of options granted in the year:

UK Risk-free rate	5.19%
US Risk-free rate	4.20%
Expected life	48 months
Expected volatility	45%
Dividend yield	0.6%

# INDEPENDENT REVIEW REPORT TO WPP GROUP PLC

## Introduction

We have been instructed by the company to review the financial information for the six months ended 30 June 2002 which comprises the consolidated profit and loss account, the consolidated balance sheet, the consolidated cash flow statement, the consolidated statement of total recognised gains and losses, and reconciliation of movements in consolidated share owners' funds and related notes 1 - 12. We have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the financial information.

## Directors' responsibilities

The interim report, including the financial information contained therein, is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the interim report in accordance with the Listing Rules of the Financial Services Authority which require that the accounting policies and presentation applied to the interim figures should be consistent with those applied in preparing the preceding annual accounts except where any changes, and the reason for them, are disclosed.

## Review work performed

We conducted our review in accordance with the guidance contained in Bulletin 1999/4 issued by the Auditing Practices Board for use in the United Kingdom. A review consists principally of making enquiries of group management and applying analytical procedures to the financial information and underlying financial data and, based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit performed in accordance with United Kingdom auditing standards and therefore provides a lower level of assurance than an audit. Accordingly, we do not express an audit opinion on the financial information.

## Review conclusion

On the basis of our review we are not aware of any material modifications that should be made to the financial information as presented for the six months ended 30 June 2002.

## Deloitte & Touche

Chartered Accountants

London

20 August 2002

WPP GROUP PLC

Appendix II

Unaudited consolidated profit & loss account for the six months ended 30 June, 2002

Presented in Euros for illustrative purposes only

	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>2</sup>	Year ended 31 December 2001
	Euro m	Euro m	Euro m
<b>Turnover (gross billings)</b>	14,132.1	14,375.2	33,598.7
<b>Revenue</b>	3,154.5	3,203.6	6,469.3
<b>Gross profit</b>	2,976.3	3,031.1	6,096.1
<b>Operating costs:</b>			
Operating costs excluding goodwill	(2593.0)	(2,608.1)	(5,259.2)
Goodwill amortisation and impairment	(59.1)	(7.7)	(23.8)
<b>Total operating costs</b>	(2,652.1)	(2,615.8)	(5,283.0)
<b>Operating profit</b>	324.2	415.3	813.1
Income from associates	25.4	33.7	65.6
<b>Profit on ordinary activities before interest, taxation, investment gains and write-downs</b>	349.6	449.0	878.7
Net gain on disposal of investments		-	10.9
Amounts written off fixed asset investments		-	(113.9)
Net interest payable and similar charges	(70.0)	(51.5)	(114.7)
<b>Profit on ordinary activities before taxation</b>	279.6	397.5	661.0
Tax on profit on ordinary activities	(85.9)	(119.2)	(202.8)
<b>Profit on ordinary activities after taxation</b>	193.7	278.3	458.2
Minority interests	(9.7)	(9.9)	(22.0)
<b>Profit attributable to ordinary share owners</b>	184.0	268.4	436.2
Ordinary dividends	(32.2)	(26.3)	(83.0)
<b>Retained profit for the period</b>	151.8	242.1	353.2
<b>PBIT<sup>1</sup></b>	408.7	456.7	902.5
<b>PBIT<sup>1</sup> margin</b>	13.0%	14.3%	14.0%
<b>PBT<sup>1</sup></b>	338.7	405.2	787.8
<b>Headline earnings per share<sup>3</sup></b>			
Basic earnings per ordinary share	21.9c	25.2c	51.2c
Diluted earnings per ordinary share	21.2c	24.1c	49.2c
<b>Standard earnings per share</b>			
Basic earnings per ordinary share	16.6c	24.5c	39.6c
Diluted earnings per ordinary share	16.1c	23.4c	38.1c

<sup>1</sup> PBIT: profit on ordinary activities before interest and taxation, excluding goodwill amortisation and impairment, investment gains and write downs.

PBT: profit on ordinary activities before taxation, excluding goodwill amortisation and impairment, investment gains and write downs.

<sup>2</sup> The profit and loss account for the six months ended 30 June 2001 has been restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements.

<sup>3</sup> Headline earnings per ordinary share and ADR exclude goodwill amortisation and impairment, investment gains and write downs.

**WPP GROUP PLC**  
**Unaudited consolidated balance sheet as at 30 June, 2002**  
**Presented in Euros for illustrative purposes only**

	30 June 2002	30 June 2001 Restated <sup>1</sup>	31 December 2001
	Euro m	Euro m	Euro m
<b>Fixed assets</b>			
Intangible assets:			
Corporate brands	1,466.3	1,582.6	1,550.6
Goodwill	<u>6,872.0</u>	<u>6,106.0</u>	<u>7,246.8</u>
	8,338.3	7,688.6	8,797.4
Tangible assets	612.6	702.3	706.4
Investments	981.4	1,064.3	903.4
	9,932.3	9,455.2	10,407.2
<b>Current assets</b>			
Stocks and work in progress	507.0	553.9	386.7
Debtors	3,735.6	3,829.1	3,903.9
Debtors within working capital facility:			
Gross debts	632.1	703.7	540.3
Non-returnable proceeds	<u>(353.6)</u>	<u>(408.1)</u>	<u>(134.7)</u>
	278.5	295.6	405.6
Current asset investments	51.1	337.3	125.4
Cash at bank and in hand	1,065.9	968.1	955.8
	5,638.1	5,984.0	5,777.4
<b>Creditors:</b> amounts falling due within one year	(6,233.9)	(6,674.9)	(7,054.4)
<b>Net current liabilities</b>	(595.8)	(690.9)	(1,277.0)
<b>Total assets less current liabilities</b>	9,336.5	8,764.3	9,130.2
<b>Creditors:</b> amounts falling due after more than one year (including convertible loan note)	(3,112.6)	(2,590.8)	(2,793.5)
<b>Provisions for liabilities and charges</b>	(164.4)	(157.3)	(173.2)
<b>Net assets excluding pension provision</b>	6,059.5	6,016.2	6,163.5
Pension provision	(208.9)	(146.1)	(220.8)
<b>Net assets including pension provision</b>	5,850.6	5,870.1	5,942.7
<b>Capital and reserves</b>			
Called up share capital	178.4	189.6	187.7
Reserves	5,602.3	5,634.1	5,687.9
<b>Equity share owners' funds</b>	5,780.7	5,823.7	5,875.6
Minority interests	69.9	46.54	67.1
<b>Total capital employed</b>	5,850.6	5,870.1	5,942.7

<sup>1</sup> Restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements

### Appendix III

To present the impact of US transitional guidelines on the expensing of share options, for illustrative purposes only

Unaudited pro forma consolidated profit and loss account for the six months ended 30 June, 2002

	Six months ended 30 June 2002	Six months ended 30 June 2001 Restated <sup>2</sup>	Year Ended 31 December 2001
	£m	£m	£ m
<b>Turnover (gross billings)</b>	8,779.9	8,961.0	20,886.9
<b>Revenue</b>	1,959.8	1,997.0	4,021.7
<b>Gross profit</b>	1,849.1	1,889.5	3,789.7
<b>Operating costs:</b>			
Operating costs excluding options and goodwill	(1,611.0)	(1,625.8)	(3,269.4)
Fair value of share options	(1.3)	-	-
Goodwill amortisation and impairment	(36.7)	(4.8)	(14.8)
<b>Total operating costs</b>	(1,649.0)	(1,630.6)	(3,284.2)
<b>Operating profit</b>	200.1	258.9	505.5
Income from associates	15.8	21.0	40.8
<b>Profit on ordinary activities before interest, taxation, investment gains and write-downs</b>	215.9	279.9	546.3
Net gain on disposal of investments	-	-	6.8
Amounts written off fixed asset investments	-	-	(70.8)
Net interest payable and similar charges	(43.5)	(32.1)	(71.3)
<b>Profit on ordinary activities before taxation</b>	172.4	247.8	411.0
Tax on profit on ordinary activities	(53.0)	(74.3)	(126.1)
<b>Profit on ordinary activities after taxation</b>	119.4	173.5	284.9
Minority interests	(6.0)	(6.2)	(13.7)
<b>Profit attributable to ordinary share owners</b>	113.4	167.3	271.2
Ordinary dividends	(20.0)	(16.4)	(51.6)
<b>Retained profit for the period</b>	93.4	150.9	219.6
<b>PBIT<sup>1</sup></b>	252.6	284.7	561.1
<b>PBIT<sup>1</sup> margin</b>	12.9%	14.3%	14.0%
<b>PBT<sup>1</sup></b>	209.1	252.6	489.8
<b>Headline earnings per share<sup>3</sup></b>			
Basic earnings per ordinary share	13.5p	15.7p	31.8p
Diluted earnings per ordinary share	13.1p	15.0p	30.6p
<b>Standard earnings per share</b>			
Basic earnings per ordinary share	10.2p	15.3p	24.6p
Diluted earnings per ordinary share	9.9p	14.6p	23.7p
<b>Headline earnings per ADR<sup>3,4</sup></b>			
Basic earnings per ADR	\$0.97	\$1.13	\$2.29
Diluted earnings per ADR	\$0.95	\$1.08	\$2.20
<b>Standard earnings per ADR<sup>4</sup></b>			
Basic earnings per ADR	\$0.74	\$1.10	\$1.77
Diluted earnings per ADR	\$0.71	\$1.05	\$1.71

<sup>1</sup> PBIT: profit on ordinary activities before interest and taxation, excluding goodwill amortisation and impairment, investment gains and write downs.

PBT: profit on ordinary activities before taxation, excluding goodwill amortisation and impairment, investment gains and write downs.

<sup>2</sup> The profit and loss account for the six months ended 30 June 2001 has been restated as a result of the implementation of FRS17 (Retirement Benefits) in the Group's 2001 financial statements.

<sup>3</sup> Headline earnings per ordinary share and ADR exclude goodwill amortisation and impairment, investment gains and write downs.

<sup>4</sup> These figures have been translated for convenience purposes only, using the profit and loss exchange rates shown in Note 3.